

Executive Biography: Tom Clauer

Group Director, West DistribuTech

Tom Clauer serves as group director for the West group of DistribuTech, reporting to the CEO of PRIMEDIA. In this role, Clauer provides overall management support for the DistribuTech team and oversees daily operations, budget planning, forecasting and financial management.

Clauer joined DistribuTech in 1998 and during his tenure has served as the Inland Empire general manager, Los Angeles general manager, Northwest regional director and Western United States group director.

Prior to joining the company, Clauer was a district sales manager for Gannett Company, Inc. from 1995 to 1997 where he oversaw the sales and circulation of *USA Today*. During his tenure, Clauer was responsible for growing circulation in Southern California through retail improvements and product allocation efficiencies.

Previous to his employment at Gannett Company, Inc., Clauer was an account executive and an on-road supervisor for United Parcel Service from 1991 to 1995.

He holds a Bachelor of Science Degree in Business Administration from the University of La Verne.

For more information about DistribuTech visit www.distributech.net.

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